

# Corporate Brochure

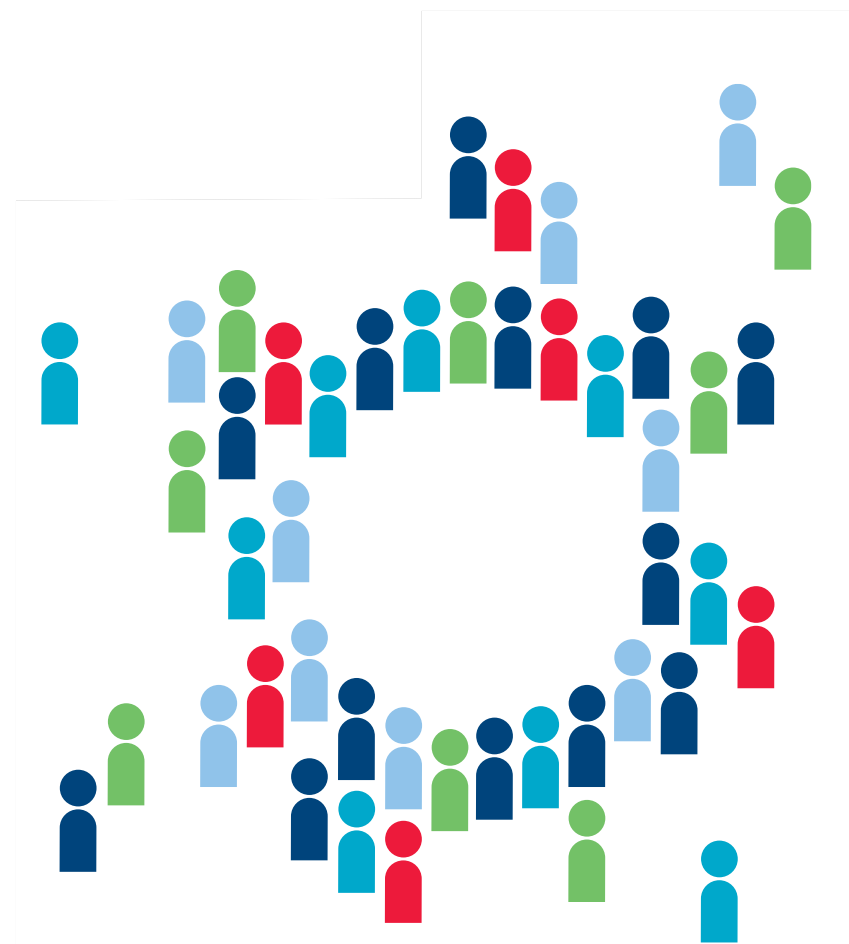


**UHY** Pillars  
Audit - Tax - Advisory

An independent member of UHY International

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# WHO WE ARE

## ABOUT THE FIRM

“UHY Pillars” is an independent member firm of “UHY International”, a leading network of independent accounting, audit and consulting firms with offices in over 300 locations across 100 countries.

UHY Pillars based in the State of Kuwait; was established by a team of accomplished industry professionals with a proven track record and expertise in both local and international markets.

At UHY Pillars, we focus on delivering quality services and adding value to the business of our clients, backed by the ability of our competent professional team to provide solutions for complex issues. We offer a customized services approach based on the client’s needs, by combining our in-depth industry knowledge with a longstanding commitment to growing companies.



*Adding value to  
your business*



## OUR MISSION

We are driven by the commitment to our clients, bound unequivocally by adherence to ethics and professional standards.

We endeavor to add quality and value to the business of our clients. We adopt an interactive and dynamic approach to identify the challenges facing our clients, advise on innovative solutions and support our client to implement proactive measures to overcome the challenges and improve their business performance.

## OUR VISION

We are determined to add value through quality service and professional ethics.

## OUR VALUES

Independence, integrity, professionalism, dedication, excellence, reliability, and respect are our core values.

# WHY UHY PILLARS

We tailor our services around the needs and objectives of our clients. We listen, research and understand your business dynamics and surrounding environment. In an atmosphere where change is becoming a business custom, our team recruits their expertise, capabilities and insights to support your business.

By virtue of the powerful combination of the global network and the depth of our local experience, UHY Pillars is well positioned to address your needs with a fresh perspective that boost the capability and potential of your business.

## **Experienced People**

We understand the challenge of the profession, hence we select our team carefully and train them extensively to handle the needs of our clients.

## **Strategic Oriented Approach**

Our clear work approach and systemized procedures make transitions in the dynamics of our relations in tandem with our clients' growth and evolution.

## **Customized Solutions**

We invest in our staff and technology to develop customized solutions that add value for our clients.



# WHY UHY PILLARS *Cont.*

Growth is one side of our experience that we aspire to share with you. Over the years we have proudly served a broad group of clients including large corporates, family businesses and SMEs in different industries as well as non-profit organizations.

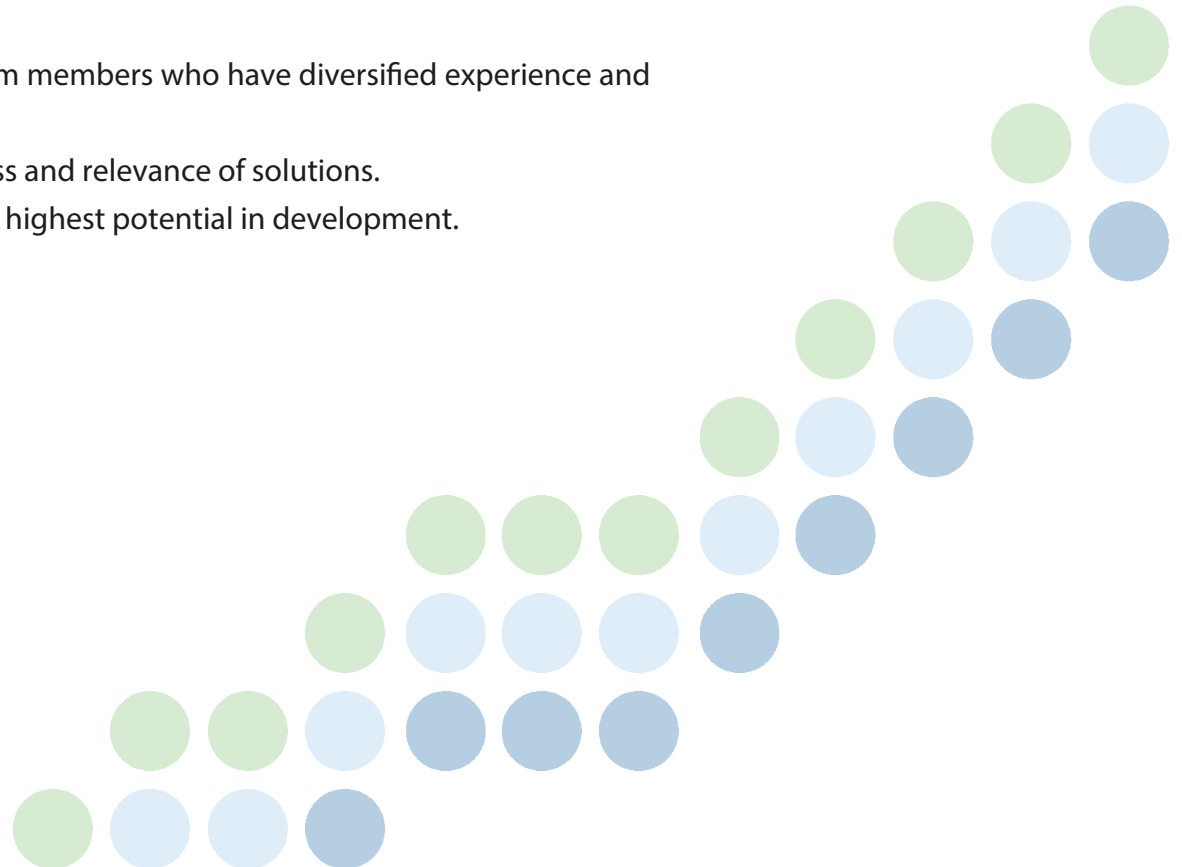
We offer our clients with a number of distinctive points such as:

- Focused professional services on a worldwide and local scale.
- The utmost attention to detail by our partners and seniors team members who have diversified experience and in-depth knowledge.
- Having a snappy and flexible service model to ensure timeliness and relevance of solutions.
- Projecting and advising on the optimal way for unlocking your highest potential in development.

“

*Pillars that elevate  
your business*

”



# OUR KEY TEAM



## **Dr. Omar Salem Abdullatif Al-Mutawa – Senior Partner**

Dr. Al-Mutawa's has extensive experience in leadership, strategy, investment marketing and business restructuring. He also has published research in business management and human resources.

Dr Al-Mutawa is an active contributor in the business community in Kuwait and GCC. As a board member and chairman of board directors for various companies, he has contributed and led various initiative of improvements in governance and formulation of strategic directions. Dr Al Mutawa has accumulated experience of more than 20 years in the investment & financial sector where he assumed senior executive positions in reputable investment companies in Kuwait and GCC.

Dr Al-Mutawa possess a PhD in Management from Brunel University UK, an MBA in Strategic Management from Maastricht Business School and a Bachelor's Degree in Accounting from Kuwait University. Moreover, he has passed intensive leadership training programs from Cornell University - Harvard Business School.

## **Mr. Wael Ezzeldeen Arafa – Managing Partner**

Mr. Arafa has 20 years of experience in financial accounting, business evaluation, preparation of financial and administrative systems, financial analysis, corporate structuring and internal control policies and procedures.

Mr. Arafa has worked in several positions in the management and economic consulting sectors, where he has provided numerous studies and consultations for various companies and institutions inside and outside of Kuwait. In addition to being the Managing Partner at UHY Pillars, Mr. Arafa also serves as a Board Director of several Companies within and outside of Kuwait.

Mr. Arafa holds a Master's degree in Finance (MSc) from George Washington University USA, a Bachelor's degree in Commerce and Business Administration and is an International Certified Valuation Specialist (ICVS). Currently, Mr. Arafa is a PhD candidate in Islamic Banking and finance (IIBF) from International Islamic University Malaysia.



# OUR KEY TEAM **Cont.**



## **Mr. Zuhair Al Duaij – Audit Partner**

Mr. Al Duaij's practices in the finance and accounting sector spanned around 25 years, during which he gained many experiences in the fields of accounting, auditing, investment, accounting expertise and bankruptcy management.

Mr. Al-Duaij worked for several respectable companies before becoming a vital member at UHY Pillars. This includes working in the petroleum industry as a Consultant, in the funding and economic development sector as an Auditing Specialist, in the investment sector as an Investment Accountant and in the ministry as an Expert Accountant.

Mr. Al-Duaij possesses a Bachelor's Degree (with Honours) in Accounting from KU, is a Certified Investments and Derivatives Auditor (CIDA), a licensed Auditor by the Ministry of Commerce and a licensed Arbitrator by the G.C.C Commercial Arbitration Centre. He also possesses a number of accredited certifications in the accounting and auditing fields.



## **Mr. Hamed Yousef Al-Bader – Partner**

Mr. Al-Bader is savvy in strategic planning, with vast experience process improvement, entrepreneurship, business development and information Technology.

Prior to UHY Pillars, Mr. Al Bader assumed senior executive and board of director positions in the investment banking industry. Beside his professional contribution, Mr. Al Bader is an active member in the community, he has championed and participated in various social initiatives through his memberships in the National Youth Project and Student Association.

Mr. Al-Bader holds a Master's degree in General MBA and a Bachelors' degree in Marketing from GUST in Kuwait. He has also successfully accomplished the Global Gateway Program organized by Fordham University NY, USA.

# OUR GLOBAL NETWORK

UHY is established in 1986 and based in London, UK, UHY is a leading network of independent accounting and consulting firms with offices in nearly 330 major business centres across 100 countries with access to over 8,500 professionals and staff.

UHY is currently ranked 18th among the largest international audit, accounting, tax and consultancy networks by fee income.

The UHY network is a member of the Forum of Firms, an association of international networks of accounting firms. The Forum's goal is to promote consistent and high quality standards of cross-border financial reporting and auditing practices worldwide, and the adoption of international auditing standards.



“

Globally, UHY has the depth and breadth to help your business compete effectively and successfully locally, internationally or cross-border.

”



# OUR APPROACH



“

*Helping you achieve  
excellence*

”

# OUR SERVICES

UHY Pillars offers an exceptional competitive edge, manifested in our national capabilities, enhanced by resources and attentive personal service with the capability to cater for entities globally, through our UHY network partners.

The network's teams, who cover 330 major business centres across 100 countries, pride themselves on their ability to combine local knowledge with regional, national and international skill sets. UHY Pillars brings together the global expertise of independent member firms, who are all highly regarded, professional and reputable in their own local markets.

## ASSURANCE SERVICES, including:

- Auditing
- Review and Compilation of Financial Statements
- Agreed-upon Procedures
- Forensic Accounting
- Attestations

## TAX SERVICES, including:

- Income Tax
- Tax Planning
- Tax Compliance (FATCA - CRS)
- Value Added Tax - VAT
- Zakat

## GOVERNANCE, RISK & COMPLIANCE including:

- Internal Control Review
- AML-CFT Compliance
- Custodian IT Review
- Capital Adequacy Review
- Internal Audit
- Internal Audit Quality Assessment
- Risk Management Reports



# OUR SERVICES **Cont.**

## CONSULTANCY SERVICES, including:

### ACCOUNTING SERVICES, Accounting and bookkeeping services

- Financial management reporting
- Inventory & cost control
- Budgeting & planning
- Payroll administration

### TRANSACTION SUPPORT SERVICES, Feasibility Studies

- Business Plans
- Due Diligence
- Restructuring Advisory
- Valuation & test of impairment
- Mergers & Acquisitions

### MANAGEMENT ADVISORY SERVICES, Organizational Development & Structuring

- Strategy & Operations Modeling
- Human Resources (HR)
- Salary survey and compensation system

### UHY PILLARS PRIVATE SERVICES, Family Business Consulting

- Startups Consulting
- Family office & Inheritance planning
- Charitable and Waqf Consulting
- Insolvency planning
- Re-structuring for small business



*Business taken to  
new heights* 



# OUR PORTFOLIO

UHY Pillars is exposed to different industries in the private sector as follows:

## LISTED AND LICENSED COMPANIES SECTOR



## CONSTRUCTION - REAL-ESTATE



## SERVICES SECTOR



# OUR PORTFOLIO Cont.

## RETAIL, CONSUMER PRODUCTS / FCMG



## FOOD & BEVERAGE



## HEALTH CARE & INSURANCE SECTOR



## CHARITABLE & WAQF SECTOR



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